



JOB SPECIFICATION

Product Manager

Fraxion Spend Management



About us:

Leaders in the Spend Management space, Fraxion develops cloud-based procurement solutions for effective business expense management. Trusted by companies across diverse industries and sectors, our customers achieve sustainable savings, agility and paperless efficiency using our solution. Fraxion provides complete operating expense control, systematic policy compliance; risk management and spend analysis.

We are raising the bar in our field through innovation and progressive technology.

Job Title: Product Manager (Remote)

Fraxion is looking for a tech enthusiast who is passionate about solving business problems. This role offers the opportunity to take on innovation and decision-making to deliver on the vision of providing cloud procurement software by being responsible for the life cycle of the product/service and overseeing the deep collaboration with business stakeholders, customers/users, and engineers.

Key product management deliverables include product vision, product strategy, writing and prioritizing detailed user stories and requirements, partnering with engineering teams on the development process, leading and communicating successful product releases, and establishing the product as a market-leading brand. General duties are outlined as follows:

What you'll do:

- Collect user stories and market data to determine and communicate product prioritization.
- Collect market data internally and externally to understand major gaps, opportunities, customer needs, price structures available to product.
- Assess market by comparing to competing products and staying ahead on technology trends.
- Develop, analyze, and understand key metrics (Acquisition, Activation, Revenue, Retention, Referrals) and provide an overview on how feature sets will increase those metrics for the product.
- Develop wireframes and prototypes where applicable.
- Communicate cross-functionally and act as internal liaison by communicating project requirements, collaborating solutions and desired outcomes.
- Schedule operational requirements to ensure results.
- Define market readiness and product offering.

About you:

- Minimum 3-5 years in technical and business facing experience
- Experience in a Product related role
- Experience with our technology stack; C#, Azure, Bootstrap, ASP.NET, SQL
- Degree in Computer Science, Business, Finance, or another relevant field

- Strong ability to recognize an opportunity for every core problem
- Exceptional aptitude in managing projects
- A strong knowledge of finance, accounting, procurement, working with ERPs is an asset
- Excellent written and verbal communication skills

What we offer:

In addition to being part of an innovative team where you'll play a key part of the real success story and the opportunity to make your personal growth a priority, we offer our people a competitive compensation package, which includes a commission plan, comprehensive health benefits for employees and family, 401(k) with employer match, remote work opportunity, flexible work environment, unlimited paid time off, paid holidays, career development.

Fraxion is committed to Equal Employment Opportunity without regard for race, ethnicity, gender, protected veteran status, disability, sexual orientation, gender identity or religion.

Please send resume to Human Resources: careers@fraxion.biz